

## Message Text

UNCLASSIFIED

PAGE 01 HELSIN 01292 221039Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
-----040175 221248Z /53  
R 220920Z JUN 77  
FM AMEMBASSY HELSINKI  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 1539

UNCLAS HELSINKI 1292

EO 11652: N/A  
TAGS: BEXP, FI  
SUBJECT: STUDY OF INTERNATIONAL TRENDS IN ABRASIVE PRODUCTS

REF: USDOC 09368

### 1. PRODUCTION:

A. SITC 513-514 NIL

B. SITC 663.1 (BTN 68.04.900)

YEAR	VALUE FMKS	QUANTITY, 1000 METRIC TONS
1973	991,000	NA
1974	2,205,000	1,517
1975	2,000,081	1.374

C. SITC 663.2, SPECIFICALLY BTN 68.06.100

YEAR	VALUE FMKS	QUANTITY, 1000 METRIC TONS
1973	4,048,000	1,542
1974	5,000,000	1,906
1975	5,912,000	NA

D. CENTRAL STATISTICAL OFFICE REPORTS NO PRODUCTION  
IN BTN CATEGORY 68.06.900 (ARTIFICIAL ABRASIVE, NON-TEXTILE  
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BASE) BUT BELIVES THE FEW FIRMS WHICH RPRODUCE PRODUCTS  
OF THIS CATEGORY REPORT INCORRECTLY BY CONSOLIDATING  
ALL PRODUCTION IN BTN CATEGORY 68.06.100 REGARDLESS  
OF BASE. NOTE: CONVERSION DATA FOR FINNMARK:

1973 FMK 3.81 EQUALS \$1.-  
1974 FMK 3.74 EQUALS \$1.-

1975 FMK 3.68 EQUALS \$1.-

2. DOMESTIC PRODUCTION IS EXPECTED TO GROW, BUT NOT TO EXCEED 10 PERCENT OF TOTAL DEMAND BY 1980. DOMESTIC PRODUCTION SHOULD REMAIN CONCENTRATED IN A NARROW RANGE. MARKET GROWTH IS NOT EXPECTED TO BE HIGH, PARTICULARLY AS GROWTH IN FINNISH GDP GROWTH AND EXPORT OF METAL INDUSTRY PRODUCTS WILL BE SUB-PAR DURING THIS PERIOD.

3. THE OUTLOOK FOR US-ORIGIN PRODUCTS IS POOR. LOCAL SOURCES INDICATE THE MARKET IS ALREADY COMPETITIVE, WITH SWEDISH, AUSTRIAN, GERMAN FIRMS AS WELL AS EUROPEAN SUBSIDIARIES OF US FIRMS ACTIVE. TRANSPORTATION COSTS ARE CONSIDERED ANOTHER MAJOR IMPEDIMENT TO US-ORIGIN PRODUCTS.

4. MANUFACTURERS

MIRKA OY

SF-66850 JEPUA, FINLAND

MFR OF COATED ABRASIVES ON PAPER, PAPERBOARD, TEXTILE, AND FIBER BASE

KY. KAR-LA DB.

SF-06740 HAIKKOO, FINLAND

MFR. OF BAKELITE BONDED ABRASIVE WHEELS

KUSTAVIN LAIKKA OY

SF-23370 ETELA-VARSALA, FINLAND

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MFR OF BAKELITE BONDED ABRASIVE WHEELS

POHJANMAAN HIOMALEVY OY

SF-65630 KORSHOLMA (KAPERO), FINLAND

MFR OF BAKELITE BONDED ABRASIVE WHEELS.

MIRKA OY IS THE LARGEST. THE PRODUCTION OF THE OTHER THREE IS VERY SMALL. THERE ARE NO SPECIFIC TRADE ASSOCIATION IN THE ABRASIVE LINE. HOWEVER, THERE IS THE FINNISH ASSOCIATION OF TECHNICAL TRADERS, MANNERHEIMINTIE 14 B, SF-00100 HELSINKI, FINLAND WHOSE MEMBERS ARE IMPORTING DISTRIBUTORS OF INDUSTRIAL MACHINERY, EQUIPMENT AND SUPPLIES. HOUSTON

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NNN



## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009